

2006 EDITION

IFLR

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The Guide to the World's Leading Financial Law Firms

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# Banking

## Recommended firms

### Tier 1

**Machado Meyer Sendacz e Opice – Advogados**

**Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados**

**Pinheiro Neto Advogados**

### Tier 2

**Barbosa Müssnich & Aragão**

**Levy & Salomão Advogados**

**Pinheiro Guimarães – Advogados**

**Souza Cescon Avedissian Barrieu e Flesch Advogados**

**Tozzini Freire Teixeira e Silva**

**White & Case**

### Tier 3

**Demarest e Almeida**

**Trench Rossi e Watanabe**

# Capital markets

## Recommended firms

Tier 1

**Barbosa Müssnich & Aragão**

**Machado Meyer Sendacz e Opice – Advogados**

**Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados**

**Pinheiro Neto Advogados**

**White & Case**

Tier 2

**Lefosse Advogados**

**Levy & Salomão Advogados**

**Motta Fernandes Rocha Advogados**

**Pinheiro Guimarães – Advogados**

**Souza Cescon Avedissian Barriou e Flesch Advogados**

**Tozzini Freire Teixeira e Silva**

## **Barbosa Müssnich & Aragão**

Barbosa Müssnich offers diverse expertise in the capital markets sector, providing counsel on regulatory proceedings, interpreting new legislation, amending company bylaws in connection with initial public offerings (IPO), and registration procedures for international institutional investors. The firm also advises on equity, debt and convertible issues, as well as private placements of securities on the Brazilian markets.

The firm's capital markets team is highly regarded by clients and competitors – Paulo Cezar Aragão and Francisco Antunes Müssnich are the star names. Both are considered first-class negotiators and problem-solvers. Capital markets clients include Brazil Telecom, GP Investimentos, Globopar and Marcopolo.

Among the year's representative deals, Barbosa Müssnich represented América Latina Logística in relation to a \$269 million secondary global share offering, advised Submarino in an IPO that raised \$179 million, and assisting Brasil Telecom on its issue of \$174 million-worth of non-convertible debentures.

## **Leading lawyers**

Paulo Cezar Aragão

Francisco Antunes Müssnich

# Mergers and acquisitions

## Recommended firms

Tier 1

**Barbosa Müssnich & Aragão**

**Machado Meyer Sendacz e Opice - Advogados**

**Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados**

**Pinheiro Neto Advogados**

Tier 2

**Tozzini Freire Teixeira e Silva**

Tier 3

**Demarest e Almeida**

**Levy & Salomão Advogados**

**Souza Cescon Avedissian Barrieu e Flesch Advogados**

Tier 4

**Felsberg e Associados**

**Lefosse Advogados**

**Trench Rossi e Watanabe**

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## **Barbosa Müssnich & Aragão**

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A “very visible” firm in M&A, Barbosa Müssnich boasts excellent relationships with domestic clients, and is promoted to the first tier in this year’s rankings on the strength of many positive recommendations. Senior partner Paulo Cezar Aragão, variously described as “outstanding” and “exceptionally good,” has without doubt been instrumental in the firm’s rise to prominence. He is the former general counsel of the Brazilian Securities and Exchange Commission, and vice-chairman of the São Paulo Stock Exchange’s Arbitration Chamber, and as such is a figure of considerable experience and authority.

Over this year, Barbosa Müssnich has advised the Spanish arm of market information company Taylor Nelson Sofres on the acquisition of 51% of the voting stock of Interscience Informação e Tecnologia Aplicada, acted for Companhia Braileira de Contact Center on its \$92 million merger with Teleperformance, and represented Brasil Telecom in relation to its acquisition of 81% of the corporate capital owned by Metrored Telecom Group, in a transaction valued at about \$51 million.

Many of Barbosa Müssnich’s regular M&A clients are either investment banks (including Deutsche Bank and Unibanco) or telecommunications operators (such as Telemar, Net Serviços de Comunicação and Brasil Telecom Participações).

### **Leading lawyers**

Paulo Cezar Aragão

Plínio Simões Barbosa

Francisco Antunes Müssnich

### **Key contact partners**

Paulo Cezar Aragão

Plínio Simões Barbosa

Francisco Antunes Müssnich

# Project finance

## Recommended firms

### Tier 1

**Machado Meyer Sendacz e Opice – Advogados**

**Pinheiro Neto Advogados Prieto & Carrizosa**

**Tozzini Freire Teixeira e Silva**

### Tier 2

**Barbosa Müssnich & Aragão**

**Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados**

**Souza Cescon Avedissian Barrieu e Flesch Advogados**

### Tier 3

**Demarest e Almeida**

**Lefosse Advogados**

**Levy & Salomão Advogados**

**Trench Rossi e Watanabe**