

INDUSTRIES

Privatizations and Concessions

Our role in the sale of one of Brazil's largest state-owned enterprises has made us a reference for companies interested in participating in privatizations and concessions in new sectors like energy, basic sanitation, and airports

We were the only law firm to act for the Brazilian government in the privatization of the national telephone company, Telebras, in the largest-ever privatization in Brazil. Our experience in that transaction, which resulted in the incorporation and subsequent sale of control of 12 state-owned companies to private investors, has made us a reference in privatizations and concessions in Brazil.

The expertise acquired by our team in modeling a large-scale privatization and in restructuring the telecoms sector, together with our work in privatizations and concessions in different areas over the last few decades, means that we can offer outstanding support to clients at a time when privatizations are once more on Brazil's agenda, with the inclusion of new sectors like energy, basic sanitation, airports, health and education.

Our team's portfolio includes some of the biggest privatization and concession transactions in Brazil.

Administrative Law. We assist clients in reviewing and evaluating bid documents, concession contracts, and public-private partnership agreements, preparing bids, analyzing collateral, conducting due diligence on assets, participating in bidding procedures, and negotiating consortiums. We also represent clients in administrative proceedings.

Corporate. We advise on structuring consortiums, drafting agreements, acquiring businesses in various jurisdictions, mergers and sales of control, and transfers of minority stakes.

Tax. We analyze tax aspects, advise on the strategic development of structures in privatizations and concessions, mergers and acquisitions, and assess tax contingencies.

Labor and Employment. We help clients analyze employment-related contingencies in privatizations, corporate restructurings, and mergers and acquisitions.

Litigation. We help clients assess litigation-related liabilities in state-owned enterprise undergoing privatization, and act in complex disputes.

Environmental. We assist clients in evaluating environmental impacts in privatizations and concessions in infrastructure sectors like basic sanitation and energy, and in analyzing environmental legislation at the federal, state, and municipal levels.

Finance. We advise on project financing in privatizations and concessions.

Regulatory. We advise on the regulatory framework in various sectors and represent clients before regulatory agencies and in legal proceedings for review of administrative acts and contracts.

› PROFESSIONALS

Professionals who combine legal insight and market perspective



Paulo Cezar Aragão



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José Guilherme Berman

Recognition

Top Ranked Firm - Public Law
Chambers Brazil

Top Tier Firm - Public Law Legal
500

Recommended Firm in
Administrative Law Latin Lawyer
250

Recommended Firm in
Regulatory Law Análise
Advocacia 500