

PRACTICES

Real Estate Transactions

With specialists in different areas of real estate law, our dedicated, experienced team acts in all types of real estate transactions, from straightforward purchases to complex structured deals.

Our real estate team is made up of practitioners specializing in various areas of the law who are able to assist clients in all types of real estate transactions, from typical purchases and sales, leases, and security interests, to more complex deals, such as real estate development and urban planning projects, subdivisions, built-to-suit arrangements, hotels, greenfield projects, and structured transactions involving investment funds.

We advise both companies and investment funds on legal issues arising in transactions that involve real estate assets of various types and magnitudes, providing support at all stages of urban real estate projects – such as shopping centers, logistics hubs, and residential, commercial and industrial enterprises – and rural enterprises such as agricultural and forestry projects.

With our multidisciplinary team, we are able to assist clients from conception to implementation of their projects, including formation of joint ventures for new enterprises, M&A transactions, competition matters arising from real estate deals, and negotiating and preparing cooperation, development, construction and financing contracts. We also advise clients on the most efficient tax structures for carrying out their projects.

We are aware of the challenges the sector faces in obtaining funding, and our team helps clients to obtain lines of credit with both development banks and private banks, and to structure other types of financing for real estate projects, such as real estate receivables certificates and other securities, including agricultural financing instruments. We also act in debt restructurings and business reorganizations, both for creditors and for investors, in asset valuations and other real estate-related matters.

Bringing together different areas of expertise allows us to advise on other matters that can affect real estate transactions, such as analyses of the legal risks associated with acquisition of certain assets, zoning issues, environmental licenses and liabilities, regulatory issues related to concessions, public bidding procedures, expropriations, and public-private partnerships, as in the case of large-scale infrastructure projects.

We represent a large number of national and international companies, as well as investment funds, in all types of matters involving real estate assets, both urban and rural.

Professionals who combine legal insight and market perspective



Cristiana Moreira



Guilherme Zoghbi Ayala



Camila Mallet



Gustavo Emanuel Cavaliere



Pedro Henrique Gonçalves

Recognition

Top Ranked Firm - Real Estate Chambers Brazil	Top Ranked Firm Elite Firm, Latin Lawyer	Top Tier Firm - Real Estate Legal 500	Best Consultancy/ Law Firm in Brazil Global Euromoney Real Estate Awards 2023
Top Ranked Firm Chambers Global	Recognized Firm - Real Estate Sector Análise Advocacia 500	Recognized Firm - Real Estate & Tourism Latin Lawyer 250	