

PRACTICES

Telecommunications

Experience in structuring the telecoms sector in Brazil means that our clients have complete support for projects at the leading edge of the telecommunications industry

Our work in structuring the telecommunications sector in Brazil has given us unique experience. We were the only law firm to act for the Brazilian government in the privatization of Telebras, which involved the creation and subsequent sale of control of 12 state-owned companies to private investors. The expertise we acquired in the largest privatization to date in Brazil gives us a prominent position in the telecoms market.

We keep a close watch on sector regulation, especially now that the telecoms industry is facing various challenges, both regulatory and technological. Our team provides support to companies of all sizes and start-ups doing business in the sector's various segments, including projects involving satellites, subsea cables, telecommunications towers and the internet of things.

Our team has acted for clients in significant transactions in the telecoms sector, involving businesses of all types, sizes and complexity.

Corporate. We advise companies of all sizes in telecoms projects, including structuring consortiums, acquiring businesses in different countries, negotiating and drafting agreements with suppliers and clients, and obtaining licenses. We assist clients modeling new businesses, such as the installation of subsea cables, IoT projects, and rights to use satellites and transmission towers.

Regulatory. We have extensive experience representing clients before Brazil's telecoms regulator, Anatel, its antitrust authority, CADE, and the Brazilian Ministry of Science, Technology, Innovation and Communications, along with regulatory agencies of different jurisdictions in the implementation of telecoms projects, including participation in public hearings and consultations, review of regulations, and support in telephone services licensing and in government bidding processes.

Tax. We negotiate tax benefits with authorities at different levels of government, and analyze tax impacts in transactions of various kinds, including new businesses in the telecoms sector.

Intellectual Property. We advise companies in the media sector on trademark licensing agreements in the area of subscription TV and audiovisual content.

Data Privacy. We advise businesses of all sizes on questions involving collection and processing of data in companies' IoT-related projects.

Environmental. We provide legal support in projects that require environmental impact assessments, and represent clients before environmental authorities.

› PROFESSIONALS

Professionals who combine legal insight and market perspective



Paulo Cezar Aragão



Ana Cândida de Mello Carvalho



José Guilherme Berman

Recognition

Top Ranked Firm Chambers
Brazil

Top Tier Firm Legal 500

Recommended Firm Latin
Lawyer 250

Deal of the Year 2023 | Disputes
- Telefônica, América Móvil and
TIM settle Brazilian M&A
disputes with Oi. Latin Lawyer

Cross-Border Cooperation Deal
of the Year 2019 - Oi S.A
Restructuring Global
Restructuring Review Awards

Recognition in
Telecommunications sector
Análise Advocacia

Restructuring Deal of the Year
2019 - Oi S.A **Restructuring**
International Financial Law
Review (IFLR)