



PARTNER

Tatiana Dratovsky Sister

Tatiana Dratovsky Sister is a partner in BMA's Commercial Contracts and Franchises practice area.

LANGUAGES

Portuguese, English

INFORMATION AND CONTACT

 LinkedIn

 Vcard

 Resume

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OAB

OAB/SP nº 236.220

Practice Areas

Commercial Contracts and Franchises

Industry

Professional experience

Tatiana's practice focuses on auto dealership agreements, commercial relationships involving franchises, and supply, distribution and sales agency agreements. Her work involves both national and international contracts. She has extensive experience in both advisory and litigious matters.

She attends and speaks at the top commercial law congresses nationwide, presenting panels on franchise contracts, distribution, commercial agency, and auto dealership agreements, in addition to other strategic commercial law subthemes.

Education

Doctor of Commercial Law – Pontifícia Universidade Católica de São Paulo (PUC/SP) (2024)

Master of Commercial Law – Pontifícia Universidade Católica de São Paulo (PUC/SP) (2020)

Specialization in the Law of Civil Procedure – Pontifícia Universidade Católica de São Paulo (PUC/SP) (2006)

LL.B. – Pontifícia Universidade Católica de São Paulo (PUC/SP) (2004)

Associations

Tatiana is a full member of the board and serves as Secretary General of the Business Law Commission of the São Paulo Lawyers Institute (IASP); the Commission on Commercial Law and Practice of the International Chamber of Commerce (ICC) (leader of the Task Force for Drafting Brazilian Model Contracts for Franchising, Distribution, and Commercial Representation); the Franchise Commission of the São Paulo Bar Association (OAB/SP); and the Fiscal Council of the Brazilian Franchising Association (ABF).

Recognitions

Tatiana is recognized by the publications Lexology Index, Latin Lawyer, LACCA Approved, Análise Advocacia, and Análise Advocacia Mulher. She is recognized in the specialties of Business Contracts, Financial Transactions and Corporate, in the economic sectors of Automotive and Parts and Technology, and in the state São Paulo.

Publicações

Author of the books "Contratos de Franquia: Origem, Evolução Legislativa e Controvérsias", Editora Almedina, 2020, and "Contratos Comerciais de Colaboração – Transição Entre Espécies", Editora Foco, 2025, as well as contributor to several book chapters and academic articles on commercial contracts.
